RAPIDE GROUP
OTC: RAPI · WEST PALM BEACH, FLORIDA

MARKET RESEARCH
COFFEE TRADE & LOGISTICS · ISSUE 4

DUBAI · SAUDI ARABIA · INDONESIA

Gulf Coffee & Food Trade Corridor Monitor

Dubai trades coffee it does not grow, Saudi Arabia is opening to Indonesian origins, and Indonesian exports are rising. This report tracks coffee and food trade between Indonesia and the Gulf.

THE MARKET AT A GLANCE

8,200+ t **COFFEE HANDLED, DMCC CENTRE, 2025** 300+ member companies (DMCC)	**US$6.4bn** **INDONESIA–UAE TRADE, 2025** Up from US$5bn in 2024	**US$4.03bn** **INDONESIAN EXPORTS TO UAE, 2025** From US$2.30bn in 2022 (Gulf News)
316.7m kg **INDONESIA COFFEE EXPORTS, 2024** Up 13% on 2023 (BPS)	**7.8m bags** **INDONESIA GREEN EXPORTS, 2025/26** Forecast up 27% (USDA FAS)	**+60%** **GULFOOD 2026 POTENTIAL DEALS** Indonesian food and beverage

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Published by Rapide Group (OTC: RAPI), which has business interests in this sector.

01 · SUMMARY

Key takeaways

A coffee story: the Gulf trades it at scale, Indonesia supplies it, and the links between them are growing.

01

Dubai is a coffee trading and storage hub

The DMCC Coffee Centre handled more than 8,200 tonnes in 2025 and has more than 300 member companies, on a 15,000 sq m temperature-controlled site. (DMCC, 29 Sep 2026.)

02

Indonesia–UAE trade is growing

Two-way trade was US$6.4 billion in 2025, up from US$5 billion in 2024, and the trade agreement removes about 99% of tariffs. (Arab News.)

03

Indonesian exports to the UAE have grown

Exports rose from US$2.30 billion in 2022 to US$4.03 billion in 2025, and coffee reached US$25.9 million, a base to build on. (Gulf News; UN Comtrade.)

04

Indonesian coffee exports are rising

Exports rose from 279.94 million kg in 2023 to 316.72 million kg in 2024, and USDA forecasts 2025/26 green exports up 27% to 7.8 million bags. (BPS; Daily Coffee News.)

05

Saudi Arabia is opening

A 15-tonne Arabica shipment reached Jeddah in October 2025, and a West Java roaster made its first Saudi export in August 2026. (Antara; Voice of Indonesia.)

06

Gulf buyers are engaging

Potential Indonesian food and beverage transactions at Gulfood 2026 rose more than 60%, according to Indonesia's ambassador. (RRI, 13 Feb 2026.)

OUR VIEW

Dubai has the trading infrastructure, Indonesian coffee exports are growing, and Saudi Arabia is opening. Indonesian coffee in the UAE is a young market, with plenty of room to grow.

WHAT TO WATCH

DMCC's 2026 coffee volumes, USDA's next Indonesia estimate, new Indonesia–Saudi shipments, and the start of the EU–Indonesia agreement targeted for 1 January 2027.

02 · DATA

Market dashboard

The indicators we track: the latest reading, how it has moved and where the figure comes from.

DMCC COFFEE CENTRE, 2025
8,200+ t
300+ members

COFFEE TO UAE, 2025
US$25.9m
UN Comtrade

INDONESIA EXPORTS TO UAE
US$4.03bn
From US$2.30bn in 2022

GULFOOD 2026 DEALS
+60%
Potential, Indonesian F&B

INDICATOR	LATEST	CHANGE AND CONTEXT	SOURCE, DATE
GULF COFFEE HUB			
DMCC Coffee Centre throughput	8,200+ t	2025; 300+ members; 15,000 sq m site	DMCC, 29 Sep 2026
Global coffee trade	US$26bn+	No year given; MENA market about US$11.5bn (projected)	DMCC, 15 Sep 2025
World of Coffee Dubai 2026	20,000+	Visits; 2,100+ companies and brands from 78 countries	DMCC, 29 Sep 2026
INDONESIA AND THE UAE			
Indonesia–UAE trade	US$6.4bn	2025; US$5bn in 2024	Arab News
Indonesian exports to UAE	US$4.03bn	2025; US$2.30bn in 2022	Gulf News, ITPC Dubai partner content
Indonesian coffee to UAE	US$25.9m	2025; coffee, tea and spices US$53.7m	UN Comtrade via Trading Economics
Gulfood 2026 potential deals	+60%	Indonesian food and beverage, per ambassador	RRI, 13 Feb 2026
COFFEE SUPPLY			
World coffee production, 2026/27	189.7m bags	Consumption 179.7m; exports 131.4m	USDA, July 2026 (via DMCC)
Indonesia coffee exports, 2024	316.7m kg	Up 13% on 279.9m kg in 2023 (our arithmetic)	BPS via The Peninsula, 7 Oct 2025
Indonesia green exports, 2025/26	7.8m bags	Forecast up 27%; production 12.5m bags, up 18%	USDA FAS via Daily Coffee News, 6 Jan 2026
NEW ROUTES AND ACCESS			
Indonesia to Saudi Arabia	15 t Arabica	Argopuro to Jeddah, Oct 2025; about 3bn rupiah	Antara, 6 Oct 2025
Indonesia–UAE agreement	~99% tariffs	In force since 1 Sep 2023	Arab News
EU–Indonesia CEPA	Signed 21 Nov	Provisional application targeted 1 Jan 2027	Tempo, 21 Nov 2026

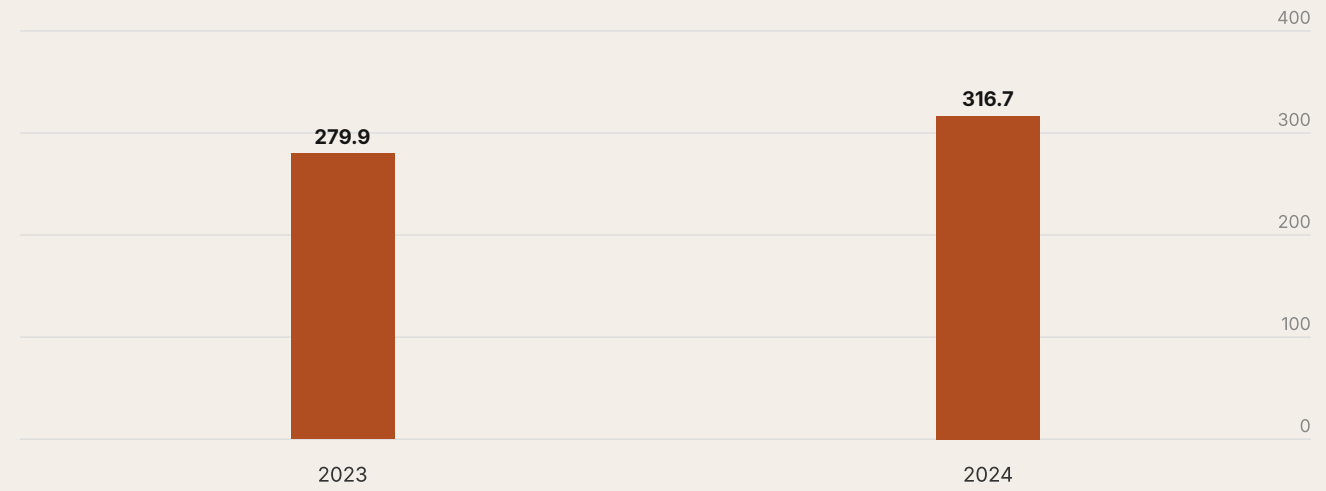
Data are as of the dates shown. We found no official series for UAE or GCC coffee imports, so none is printed. Percentage changes marked in the text are our arithmetic.

03 · THE GULF COFFEE HUB

Dubai trades coffee it does not grow, and Indonesian exports are rising

The Gulf buys, stores and re-trades coffee at scale, and Indonesia, a leading Robusta origin, is growing its shipments.

Figure 1. Indonesia coffee exports (million kg)



Source: Statistics Indonesia (BPS), as reported by Xinhua via The Peninsula (7 Oct 2025). Up 13.1% from 2023 to 2024 (our arithmetic).

Dubai as a hub

The DMCC Coffee Centre handled more than 8,200 tonnes in 2025, has more than 300 active member companies and runs from a 15,000 sq m temperature-controlled site (DMCC, 29 Sep 2026). DMCC puts global coffee trade above US$26 billion and describes the MENA coffee market as roughly US$11.5 billion, a projection with no year given (DMCC, 15 Sep 2025).

World of Coffee Dubai 2026 recorded more than 20,000 visits from industry professionals, with more than 2,100 companies and brands from 78 countries taking part.

Indonesia and the Gulf

Indonesia–UAE trade reached US$6.4 billion in 2025, up from US$5 billion in 2024. The 2023 trade agreement removes about 99% of tariffs and recognises halal certification on both sides, and Indonesian coffee exports to the UAE were US$25.9 million in 2025, a base to build on.

INDONESIA GREEN COFFEE EXPORTS, 2025/26

+27%

USDA FAS Jakarta forecasts 7.8 million bags, with production up 18% to 12.5 million bags (Daily Coffee News, 6 Jan 2026).

04 · MARKET WATCH

Three places to watch in Gulf coffee

Dubai trades and stores, Saudi Arabia is opening to Indonesian origins, and Indonesian supply is growing.

Dubai and the UAE

Dubai is a re-export and storage hub: DMCC offers warehousing, roasting and member-to-member trading for coffee that mostly comes from elsewhere.

The UAE imports 80 to 90% of its food. Indonesian exports to the UAE rose from US$2.30 billion in 2022 to US$4.03 billion in 2025 (Gulf News), and coffee, tea and spices were US$53.7 million in 2025 (UN Comtrade).

Saudi Arabia

Indonesian coffee is starting to reach the Kingdom. In October 2025, 15 tonnes of Arabica worth about 3 billion rupiah went from East Java to Jeddah (Antara). In August 2026, a West Java roaster completed its first export to Saudi Arabia (Voice of Indonesia).

These first shipments show demand for Indonesian origins in a new market.

Indonesian origin

USDA FAS Jakarta forecast 2025/26 production up 18% to 12.5 million bags as Robusta output grew, with green exports up 27% to 7.8 million bags (Daily Coffee News, 6 Jan 2026).

Indonesia is the second-largest Robusta exporter to Europe, and the EU–Indonesia trade agreement signed on 21 November 2026 targets provisional application from 1 January 2027.

+60%

WHY THIS MATTERS

Potential Indonesian food and beverage transactions at Gulfood 2026 rose more than 60%, according to Indonesia's ambassador to the UAE (RRI, 13 Feb 2026). The Indonesia–UAE trade agreement has been in force since 1 September 2023.

05 · OUTLOOK

Outlook and watch-list

Demand, access and new routes are the three themes for the next quarter.

NEXT THREE MONTHS

Demand and access

Dubai's trading infrastructure, tariff-free access under the 2023 agreement and Gulfood interest point to growing Indonesian participation. DMCC's 2026 volumes and USDA's next estimate are the next reads.

INTO 2027

New routes open

Direct Indonesia–Saudi coffee shipments are new, and the EU–Indonesia agreement signed on 21 November 2026 broadens access to another major coffee market, with provisional application targeted for 1 January 2027.

Key dates

Early 2027	**1 Jan 2027**	**Ongoing**	**Semi-annual**	**Next issue**
DMCC 2026 coffee volumes	EU–Indonesia agreement, provisional (target)	Indonesia–Saudi coffee shipments	USDA Indonesia coffee estimate	Gulf coffee imports by origin

What we are watching

INDICATOR	WHY IT MATTERS	FREQUENCY
USDA Indonesia coffee estimate	Size of the export crop	Semi-annual
DMCC Coffee Centre volumes	Trading and storage in Dubai	Annual
Indonesia–Saudi coffee shipments	Whether first shipments become a trade	As reported
Indonesian exports to the UAE	Growth of the trade link	Annual
Gulfood and World of Coffee Dubai	Buyer interest in Indonesian origins	Annual
EU–Indonesia agreement	Access to another major coffee market	Target 1 Jan 2027

COMING FEATURES UAE and Saudi coffee imports by origin · Import rules by market · Indonesian origin profiles

06 · REFERENCES

Sources

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DMCC press release, 15 Sep 2025 (Future of Trade coffee report; Coffee Centre expansion).

USDA FAS Jakarta forecasts as reported by Daily Coffee News (6 Jan 2026); USDA coffee circular, Jul 2026, as cited by DMCC.

Statistics Indonesia (BPS) via Xinhua and The Peninsula, 7 Oct 2025.

Arab News, “Indonesia eyes investment boost from UAE after leaders’ meeting”.

Gulf News, ITPC Dubai partner content on Indonesia–UAE trade; UN Comtrade via Trading Economics, 2025.

RRI Voice of Indonesia, 13 Feb 2026 (Gulfood 2026) and 31 Aug 2026 (Saudi export); Antara, 6 Oct 2025 (Argopuro Arabica to Jeddah).

Tempo, 21 Nov 2026 (EU–Indonesia CEPA signing).

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